

Date: November 4th, 2020

Scheduled to be pushed into Production the evening of November 16th, 2020

This release focuses on understanding the performance of Jobs at a summary and detail level, as well as refinements to the Dispatch and other fixes and improvements.

## Job Costing

Knowing which jobs are and aren't making money is essential feedback to operations and finance teams to take big steps to improving margins in an easily quantifiable manner. This information is also a key input to things like Customer specific price lists. Transparency is key, and now you can see your margins as the work is being performed and know where to course correct while the job is happening, and not afterwards.

## Job Costing Report

This provides a high level overview of all the jobs in the system and how they're performing. Filtering by customer or branch provides an easy way to group and find what you're looking for. If you are comfortable with Excel, you can export the data to do further analysis.

If you're concerned about the wrong person accessing this information, no need to worry since we've put this report behind permissions as it can be viewed as potentially sensitive information.

The screenshot shows the 'Job Costing' report interface. At the top, there are filters for Branch, Customer, Job, and Jobs Active In, all set to 'All'. There are 'REFRESH' and 'EXPORT' buttons. Below the filters is a table titled 'Profitability' with columns: Totals, Revenue, Expense, Profit, Profit %, and Confidence. The table lists various jobs with their respective financial data and confidence levels.

	Revenue	Expense	Profit	Profit %	Confidence
<b>Totals:</b>	\$983,073.96	\$145,849.80	\$837,224.16	85%	
<b>Branch: Products Cleveland</b>					
<a href="#">1061 - Test Rental Job</a>	\$94,898.31	\$37,052.35	\$57,845.96	61%	High
<a href="#">1073 - Test Rental Job</a>	\$21,844.10	\$4,985.00	\$16,859.10	77%	High
<a href="#">1074 - Frac at Well 123</a>	\$126,245.53	\$780.00	\$125,465.53	99%	Medium
<a href="#">1075 - Frac for Well 2</a>	\$60,267.38	\$8,260.25	\$52,007.13	86%	Medium
<a href="#">1081 - Field Service</a>	\$79,364.59	\$9,107.00	\$70,257.59	89%	Medium
<a href="#">1091 - Test of Location Change Bug</a>	\$124,903.25	\$877.50	\$124,025.75	99%	Medium
<a href="#">1092 - Multi Rental Job</a>	\$1,728.30	\$580.00	\$1,148.30	66%	High
<a href="#">1093 - Multi Rental Job</a>	\$388.85	\$0.00	\$388.85	100%	Low
<a href="#">1094 - Test Rental Job</a>	\$270.00	\$376.00	-\$106.00	-39%	Medium
<a href="#">1095 -</a>	\$0.00	\$0.00	\$0.00	0%	High
<a href="#">1096 -</a>	\$0.00	\$0.00	\$0.00	0%	High
<a href="#">1097 - Coolant Maintenance</a>	\$1,720.00	\$600.00	\$1,120.00	65%	Medium
<a href="#">1098 - Inspection Services</a>	\$8,100.00	\$40.00	\$8,060.00	100%	Medium
<a href="#">1100 - Saha #1</a>	\$2,776.00	\$1,280.00	\$1,496.00	54%	Medium
<a href="#">1101 - Saha #2</a>	\$10,153.78	\$870.00	\$9,283.78	91%	Medium
<a href="#">1102 - Site Prep</a>	\$10,175.00	\$625.00	\$9,550.00	94%	High
<a href="#">1103 - Equipment Transfer</a>	\$380.00	\$130.00	\$250.00	66%	Medium
<a href="#">1104 - Drilling</a>	\$670.00	\$195.00	\$475.00	71%	Medium
<a href="#">1105 - Equipment Change</a>	\$9,041.97	\$250.00	\$8,791.97	97%	Medium

## Job Profit

Knowing the details for each job is important, this is how we know what went well, and how we can improve. The Job Profit tab gives us these details down to the line level of all associated documents. This screen also gives us confidence in terms of how accurate the information is by showing Exceptions in the data where information may be missing or incorrect, resulting in having understated expenses and inflated profit.

**Job 1074 - Frac at Well 123**  
Silverstar Wholesale Corp

Branch: Products Cleveland | RENTAL BILLING | DISPATCH | PRINT

OVERVIEW | SCHEDULE | MATERIALS | PRICES | ATTACHMENTS | RENTAL | HISTORY | **PROFIT**

**Profitability**

Field Ticket	Revenue	Expense	Profit	Profit %
#1117	\$135.00	\$50.00	\$85.00	63%
#1584	\$123,741.78	\$50.00	\$123,691.78	100%
Labor	\$150.00	\$0.00	\$150.00	100%
Equipment	\$0.00	\$0.00	\$0.00	0%
Material	\$123,591.78	\$50.00	\$123,541.78	100%
#1947	\$135.00	\$50.00	\$85.00	63%
#2163	\$330.00	\$100.00	\$230.00	70%
#2254	\$135.00	\$50.00	\$85.00	63%
#2279	\$353.75	\$50.00	\$303.75	86%
#2379	\$0.00	\$50.00	-\$50.00	0%
#2472	\$0.00	\$50.00	-\$50.00	0%
#2477	\$0.00	\$50.00	-\$50.00	0%
<b>Work Order</b>				
#110	\$135.00	\$50.00	\$85.00	63%
#545	\$1,134.00	\$170.00	\$964.00	85%
#222	\$0.00	\$65.00	-\$65.00	0%
<b>Total</b>	<b>\$126,099.53</b>	<b>\$785.00</b>	<b>\$125,314.53</b>	<b>99%</b>

**Exceptions**

- Field Ticket #1584 - Work Type 'DESIGN\_ENGINEER\_JI - ST' does not have an estimated cost
- Field Ticket #1584 - Material Item 'DD300' does not have an estimated cost
- Field Ticket #2163 - Equipment Item 'TRLR' does not have an estimated cost
- Field Ticket #2163 - Work Type 'SURVEYING\_TECH\_JI - ST' does not have an estimated cost
- Field Ticket #2279 - Equipment Item 'TRUCKEXCAV' does not have an estimated cost
- Work Order #222 - Work Type 'ENGINEER - OT' does not have an estimated cost
- Work Order #222 - Work Type 'ENGINEER - DT' does not have an estimated cost

## Dispatch

We've added the ability to update specific meter values for Equipment, right on the dispatch screen. We've also introduced the concept of a Dispatch Ticket that can be used if you're needing documentation for internal or external use.

Branch: 1000 - ALMIKA | 0 RESOURCES SELECTED

Job: 1061 - Test Rental Job | Customer Name: Silverstar Wholesale Corp | Location: Silverstar Wholesale Corp | Starts On: Feb 26, 2019 | Ends On: Mar 18, 2019

EXPORT | 9 resources

Dispatch Out |  Show Equipment/Work |  Dispatch Ticket

Out Date	Serial No. / Worker	Operator	Service Order Line
Nov 4, 2020	Serial No. / Worker	Operator	Not on Service Order
Nov 4, 2020	Martin Candela - E0213	ENGINEER - Engineer	Not on Service Order
Nov 4, 2020	Serial No. / Worker	DESIGN_ENG_LSV0 - Design Engineer I SVO	Not on Service Order
Nov 4, 2020	Serial No. / Worker	SUPERVISOR - Supervisor	Not on Service Order
Nov 4, 2020	Serial No. / Worker	SUPERVISOR - Supervisor	Not on Service Order
Nov 4, 2020	Serial No. / Worker	PROJMGR - Project Manager	Not on Service Order
Nov 4, 2020	BH1002	BACKHOE - Backhoe	1018   PENDING REPAIR   Rental Cycle: Day 1   Service Order Line: 10

## Custom Forms

One of the value added features for the Field Workers is tracking additional information that may or may not fit well into a ticket. We've added some configuration where you can specify a single form and it be shown as it's own tab, making the entry of the information simpler and more intuitive. This can be seen below as the "Safety Inspection" tab.

The screenshot displays the FieldVu mobile application interface for a ticket. At the top, there is a navigation bar with 'fieldvu mobile', 'Jobs', 'Tickets', and 'Work Orders' tabs. The 'Work Orders' tab is active. On the right side of the navigation bar, there are status indicators: 'Online', 'Last synced: 1 minute ago', and a user profile icon labeled 'my34611...'. Below the navigation bar, the ticket details are shown: 'Silverstar Wholesale Corp' with a back arrow, '1061 Test Rental Job', 'Ticket No. 2874', and a red 'Unsubmitted' status indicator. The main content area is divided into several sections: 'Ticket Date' (4 Nov 2020), 'Location' (Silverstar Wholesale Corp Silverstar), 'Stage' (TEST RENTAL JOB), 'On-Site Contact', 'Location Details', 'Cycle', 'Description of Work', 'Job' (1061 Test Rental Job), 'Customer' (CP100110 Silverstar Wholesale), 'BC ID', 'Service', and 'Customer Ref 6'. At the bottom, there is a 'Labor' tab selected, with other tabs for 'Equipment', 'Materials & Other Charges', 'Safety Inspection', 'Attachments', 'Forms', and 'Approval'. Below the tabs, there are three buttons: 'DELETE ALL LINES', 'SET ALL NON-BILLABLE', and '+ ADD LABOR'. At the very bottom, there is a form for 'Date' (4 Nov 2020), 'Employee' (Alicia Holmes), and 'Work Type' (ENGINEER).